

Regular Meeting-Board of Trustees  
Midland College  
August 19, 2025 4:00 pm  
Gibson Board Room

## **AGENDA**

### **Call to Order**

### **Public Comments**

### **Consent Agenda**

- A. Minutes of the Board Meeting on June 17, 2025
- B. Microsoft License
- C. Contract Labor
- D. Plumbing Services
- E. Office Supplies
- F. Computer/Laptops/Printer
- G. Palo Alto License
- H. Smartnet Maintenance Agreement
- I. Monthly Statements of Revenues and Expenses through July 31, 2025

### **Action Items**

- A. Adoption of the 2025-2026 Preliminary Budget and Associated Salary Schedules
- B. Propose Tax Rate for 2025 and Tax Adoption Schedule
- C. Senate Bill 17 Certification
- D. Senate Bill 18 Certification
- E. 100-Mile Alternate Tuition Request
- F. New Administrative Contracts
- G. New Faculty Contracts

### **President's Updates**

- A. Monthly Donation Report
- B. Employment of Non-Contractual Full-Time Employees
- C. Resignations and Retirements – Full-Time Non-Contractual and Contractual Employees at the End of the Contract Term
- D. Faculty Senate Update
- E. ACCT Update
- F. Upcoming Events – Next Board Meeting September 16, 2025

### **Executive Session**

The Board will convene into Executive Session under the provision of Texas Government Code §551.072 (Real Property). The Executive Session will not be open to the public.

### **Adjournment**

If, during the course of the meeting, discussion of any item on the agenda should be held in a closed meeting, the board will conduct a closed meeting in accordance with the Texas Open Meetings Act, Texas Government Code Chapter 551, subchapters D and E or Texas Government code §418.183(f). Before any closed meeting is convened, the presiding officer will publicly identify the section or sections of the Act authorizing the closed meeting. All final votes, actions or decisions will be taken in open meeting.

Regular Meeting-Board of Trustees  
Midland College  
August 19, 2025 4:00 p.m.  
Gibson Board Room-Pevehouse Administration Building

**COMMUNICATIONS TO THE BOARD**

**1. Call to Order**

**2. Public Comments**

**3. Consent Agenda**

- A. Minutes of the Board Meeting on June 17, 2025
- B. Microsoft License
- C. Contract Labor
- D. Plumbing Services
- E. Office Supplies
- F. Computer/Laptops/Printer
- G. Palo Alto License
- H. Smartnet Maintenance Agreement
- I. Monthly Statements of Revenues and Expenses through July 31, 2025

**4. Action Items**

- A. Adoption of the 2025-2026 Preliminary Budget and Associated Salary Schedules  
Information to be provided at the meeting.
- B. Propose Tax Rate for 2025 and Tax Adoption Schedule  
Administration recommends the Board of Trustees consider the following as a proposed tax rate for final adoption in the regular meeting of the Board on September 16, 2025.

<b><u>Proposed Rate</u></b>		
Maintenance & Operations	\$0.077036	per \$100 valuation
Debt Service	<u>\$0.004964</u>	per \$100 valuation
Total Ad Valorem Tax Rate	\$0.082000	per \$100 valuation

The administration recommends that the Board adopt a rate \$0.082000 per \$100 valuation. The No-New Revenue Rate is \$0.076362 per \$100 of valuation and the Voter Approval Rate is \$0.082169 per \$100 valuation.

Because the proposed rate is higher than No-New Revenue Rate, the Board is required to hold a public hearing on the rate. However, only one public hearing is required and the hearing can be held on the same day as the day of adoption. Therefore, the administration recommends that the Board conduct a public hearing prior to its regular meeting on September 16, 2025.

- C. Senate Bill 17 Certification  
See enclosed.
- D. Senate Bill 18 Certification  
See enclosed.
- E. 100-Mile Alternate Tuition Request  
See enclosed.
- F. New Administrative Contracts  
It is recommended the Board approve the contracts for the following individuals in the positions and years shown. Notwithstanding said Board action, no contract of employment shall be or become in effect unless and until signed by the President, on behalf of the College, and by said employees and delivered to the President.

2025-2026	
Karisa Danley	Associate Vice President-Marketing
Shelly Haney	Associate Vice President of Early Childhood and Dean of Education
Heather Lindley	Associate Vice President-Institutional Planning, Effectiveness

G. New Faculty Contracts

It is recommended the Board approve the contracts for the faculty members listed below. Notwithstanding said Board action, no contract of employment shall be or become in effect unless and until signed by the President, on behalf of the College, and by said employees and delivered to the President.

Ahmed Algarhy	Henry Chair of Engineering
Carolyn Barrier	Faculty-Licensed Vocational Nursing
Maira Carrillo	Faculty-Biology
Anna “Tasha” Hoffman	Faculty-Geology
Laura Lannom	Faculty-Health Sciences-WRTTC
Cedric Menchion	Faculty-Economics
Sharon Nash	Faculty-Health Science Dual Credit
Joel Orosco	Faculty-Natural Gas Compression
Martin Pacheco	Faculty-Energy Technology-WRTTC
Rodney Patridge	Faculty-Aviation Maintenance Technology
Robby Rhodes	Faculty-Health Science Dual Credit

I recommend the Board approve the contracts for the teachers listed below. Notwithstanding said Board action, no contract of employment shall be or become in effect unless and until signed by the President, on behalf of the College, and by said employees and delivered to the President.

Maranda Hakala	Teacher-Pre-K Academy
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5. President’s Updates

A. Monthly Donation Report

Enclosed from June 11, 2025-August 11, 2025

B. Employment of Non-Contractual Full-Time Employees

For your information, Dr. Kennedy has approved the full-time non-contractual employment of the following individuals in the positions shown.

Jamie Begeman	Associate Director-Payroll
Roy Eckhardt	Lab Instructor
Aaliyah Gray	Assistant Coach-Volleyball
Mia Hinojos	Teacher/Lab Instructor-HLGCC
Karissa Kienast	Director-Learning Technology
Edith Padilla	Coach-College & Career Connections
Valeree Rendon	Teacher Pre-K Academy
Josh Tipton	Server & Virtualization Administrator

C. Resignations and Retirements – Full-Time Non-Contractual and Contractual Employees at the End of the Contract Term

For your information, the following resignations have been received and were approved from the following full-time employees who held the positions shown.

Joe Bontke	Faculty-Information Technology
Maci Day	Faculty-Vocational Nursing
Lazaro Diaz	Advisor-Career and Transfer
Amber Harmon	Executive Director-Early Childhood Education
Daisy Maldonado	Faculty-Associate of Arts in Teaching
Melissa Mendoza	Police Officer
Sara Saleem	Director-Legacy Scholars Program
Sylvia Salinas	Specialist-Accounts Payable
Kristina Spenser	Faculty-Vocational Nursing
Vladan Vuckovic	Faculty-Computer Programming & Analytics

For your information, the following resignation has been received and was not approved from the following full-time employee who held the position shown.

Tiffany Jackson

Lab Instructor- Cosmetology

For your information, the following retirements have been received and were approved from the following full-time employees who held the positions shown.

Omar Belazi

Faculty-Economics

Howard Glass

Faculty-Fire Science Technology

D. Faculty Senate Update

E. ACCT Update

F. Upcoming Events – Next Board Meeting September 16, 2025

**6. Executive Session**

The Board will convene into Executive Session under the provision of Texas Government Code § 551.072 (Real Property). The Executive Session will not be open to the public.

**7. Adjournment**

If, during the course of the meeting, discussion of any item on the agenda should be held in a closed meeting, the board will conduct a closed meeting in accordance with the Texas Open Meetings Act, Texas Government Code Chapter 551, subchapters D and E or Texas Government code §418.183(f). Before any closed meeting is convened, the presiding officer will publicly identify the section or sections of the Act authorizing the closed meeting. All final votes, actions or decisions will be taken in open meeting.

**Regular Meeting Minutes  
Board of Trustees  
Midland College  
June 17, 2025 4:00 pm**

A regular meeting of the Board of Trustees of Midland College was held June 17, 2025, beginning at 4:00 p.m. in the Gibson Board Room at 3600 N. Garfield Midland, TX 79705.

Chair Steve Kiser called the meeting to order at 4:00 p.m. Other members present included Mr. Scott Lynch, Ms. Linda Cowden, Mr. Mike Oestmann, Mrs. Charlene McBride, Mrs. Christine Foreman, Mr. Larry Lawrence, and Mr. Adrian Carrasco.

Those absent include Mr. Scott Kidwell.

**Public Comments**

There were no public comments.

**Consent Agenda**

Mr. Carrasco made a request to pull Item B for clarification on redline edits. It was established that the majority of edits came from TASB, the only exception being to DIAB(LOCAL) which was noted in the memo provided to the Board. Mrs. McBride made a motion to approve the consent agenda. The motion was seconded by Mrs. Foreman and all those present were in favor.

- A. Minutes of the Board Meeting on May 20, 2025
- B. Revisions to LOCAL Policies – BCA: Board Internal Organization-Board Officers and Officials, BCAB: Board Officers and Officials-Duties and Requirements of Board President, BCAC: Board Officers and Officials-Duties and Requirements of Vice-President, BCAD: Board Officers and Officials-Duties and Requirements of Secretary, BCB: Board Internal Organization-Board Committees, BCE: Board Internal Organization-Advisory Committees, CG: Safety Program, CGF: Safety Program-Security Personnel, CHA: Site Management-Inspections, DIAB: Freedom from Discrimination, Harassment, and Retaliation-Other Protected Characteristics, ECC: Instructional Arrangements-Course Load and Schedules, FFDB: Freedom from Discrimination, Harassment, and Retaliation-Other Protected Characteristics, FLBC: Student Conduct-Prohibited Organizations and Hazing
- C. Monthly Statements of Revenues and Expenses through May 31, 2025

**Discussion Item – Path Forward-Dr. Deana Savage and Jeff Chambers**

Dr. Savage provided an update on the path forward following the bond's failure. The College's priorities remain centered on Career and Technical Education (CTE) and responsible stewardship. With an anticipated enrollment increase of over 1,700 students in Health Sciences and Applied Technology programs, the launch of several new programs (to include Natural Gas Compression, Heavy Equipment, Truck and Trailer, Automation, Construction Trades, and Medical Assisting), and Transportation Training, priorities are being set on how best to accommodate these students. Critical infrastructure upgrades are also being prioritized.

**Action Items**

- A. Investment Report for Quarter Ended May 2025  
This report comes as a recommendation approved by the Investment Committee earlier in the day. As such, Mr. Carrasco made a motion to approve. All those present were in favor.
- B. Review of the 2025-2026 Preliminary Budget and Associated Salary Schedules  
Mr. Chambers reviewed the 2025-2026 Preliminary Budget and Associated Salary Schedules with the Board. Administration is working to create further efficiencies within the budget. While the College will be receiving additional state dollars, ad valorem revenues are expected to decrease. Phase 2 of the Compensation Study will be implemented within this next budget cycle, which will be the final phase. Other key changes include moving \$600k into the major repairs budget, and an increase in health insurance of 8%.

Mrs. Foreman made a motion to approve the proposed 2025-2026 Preliminary Budget and Salary Schedules. Ms. Cowden seconded the motion and the motion passed

unanimously.

C. Proposal for Custodial Services

Mr. Oestmann made a motion to award a contract to Pritchard Industries, LLC in the annual amount of \$1,125,638.40 for the custodial services for the campus. Mrs. McBride seconded the motion and all those present were in favor.

D. Proposal for LinkedIn Learning

Mrs. Foreman made a motion to award a contract to Carahsoft to purchase LinkedIn site licenses for the campus in the amount of \$62,770.50. Ms. Cowden seconded the motion and all those present were in favor.

E. Proposal for Paycom

Mr. Oestmann made a motion to award a contract to Paycom Payroll, LLC, in the amount of \$141,975.53 annually + \$48,996.42 installation, setup and training, to provide the full spectrum of HR Management Software Services. Mr. Lynch seconded the motion and all those present were in favor.

F. New Faculty Contract

Mr. Carrasco made a motion to approve the contract for Luis Baez, Faculty-Economics. Notwithstanding said Board action, no contract of employment shall be or become in effect unless and until signed by the President, on behalf of the College, and by said employees and delivered to the President. Mrs. McBride seconded the motion and the motion was carried unanimously.

**President's Updates**

A. Monthly Donation Report

Enclosed from May 14, 2025-June 10, 2025

B. Employment of Non-Contractual Full-Time Employees

Dr. Kennedy approved the full-time non-contractual employment of the following individuals in the positions shown.

Jamie Begeman	Associate Director-Payroll
Roy Eckhardt	Lab Instructor
Aaliyah Gray	Assistant Coach-Volleyball
Mia Hinojos	Teacher/Lab Instructor-HLGCC
Karissa Kienast	Director-Learning Technology
Edith Padilla	Coach-College & Career Connections
Valeree Rendon	Teacher Pre-K Academy
Josh Tipton	Server & Virtualization Administrator

C. Resignations and Retirements – Full-Time Non-Contractual and Contractual Employees at the End of the Contract Term

The following resignations were received and approved from the following full-time employees who held the positions shown.

Nathan Olivas	Lab Instructor-Welding Technology
Lizette Vasquez	Associate Director-Student Basic Needs & Accommodations

The following resignation was received and was not approved from the following full-time employee who held the position shown.

Lance Smith	Police Officer
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The following retirement was received and was approved from the following full-time employee who held the position shown.

Paula Callo	Faculty-Health Sciences Academy
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D. 89<sup>th</sup> Legislative Session

Dr. Kennedy provided an overview of some of the House and Senate Bills that are set to

impact Community Colleges around the state. Administration will continue to monitor these bills closely as they await the Governor's final action.

E. Upcoming Events – Next Board Meeting August 19, 2025

**Executive Session**

The Board convened into Executive Session under the provision of Texas Government Code § 551.072 (Real Property) and §551.074 (Personnel) at 5:15 p.m. The Executive Session was not open to the public.

At 6:47 p.m. the Board convened into open session.

**Other Business**

A. Consideration of Renewal of President's Contract

Ms. Cowden made a motion to approve renewal of a 3-year contract for Dr. Kennedy. Mrs. McBride seconded the motion and all those present were in favor.

**Adjournment**

The Board adjourned at 6:48 p.m.



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# Midland College

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**Purchase Request**  
**Regular Board Meeting August 19, 2025**  
**Consideration of Approval to Purchase Microsoft License**  
**Amount: \$81,181.23**

## **PURCHASE RECOMMENDATION**

The administration recommends that the Board of Trustees award a contract to SHI Government Solutions to purchase Microsoft License for the campus through a DIR cooperative contract. This vendor meets all the required specifications.

## **BACKGROUND**

Midland College puts out a price quote each year for the next year's license renewal for Microsoft products. A price quote was sent to seven cooperative vendors. Quotes were received from SHI Government Solutions and Software One, Inc. A "no bid" was received from Carahsoft. Although, the Software One, Inc. quote was \$224.95 less, they did not bid all products.

## **IMPACT OF THIS ACTION**

If approved, this will allow the College to continue using all Microsoft products.

## **BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)**

\$81,181.23 - This expenditure will be funded within the Information Technology Software budget, subject to Board approval.

## **PURCHASING CONTRACT TIMELINE**

These licenses will be for the term of September 1, 2025 through August 31, 2026.

## **ATTACHMENTS**

Evaluation spreadsheet  
Quote submitted



**Midland College**  
**Price Quote 2026-001 - MicroSoft Renewal**  
**Evaluation**

			Qty	SHI	Software One
	Part Number	Product Description			
1					
2	AAD-38400	M365 EDU A5 Unified Share Server Per User	650	72,299.50	71,935.50
3	NK5-00001	Power BI Pro for EDU Per User	30	698.10	
4	7TR-00001	Project Plan 5 EDU Per User	5	569.55	590.50
5	EP2-00538	M365 Copilot Edu Sub Add-on Per User	10	3,289.30	3,750.10
6	77D-00110	Visual Studio Professional w/MSDN	6	323.10	334.98
7	9EM-00562	Windows Server Standard Core 2 Lic	48	315.84	316.32
8	7NQ-00302	SQL Server Standard Core 2 Lic	12	3,685.84	4,028.88
				81,181.23	80,956.28



Pricing Proposal

Quotation #: 26478562

Reference #: NEW EES Needed based on 61086582(2)

Created On: 8/1/2025

Valid Until: 8/1/2025

**TX-Midland College**

**Barbara Fennell**

3600 N. Garfield, PAD 122

Midland, Texas 79705

UNITED STATES

Phone: (432) 686-4250

Fax: (432) 686-4275

Email: bfennell@midland.edu

**Ivanov Danastor**

Phone:

Fax:

Email: Ivanov\_Danastor@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 M365 A5 Unified Edu Sub Per User Microsoft - Part#: AAD-38400 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 9/1/2025 – 8/31/2026 Note: FAC B	650	\$111.23	\$72,299.50
2 Power BI Pro Edu Sub Per User Microsoft - Part#: NK5-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 9/1/2025 – 8/31/2026 Note: ADP	30	\$23.27	\$698.10
3 Project Plan 5 EDU Per User Microsoft - Part#: 7TR-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 9/1/2025 – 8/31/2026 Note: ADP	5	\$113.91	\$569.55
4 M365 Copilot Edu Sub Add-on Microsoft - Part#: EP2-00538 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 9/1/2025 – 8/31/2026 Note: ADP	10	\$328.93	\$3,289.30
5 Visual Studio Pro MSDN ALng LSA Microsoft - Part#: 77D-00110 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 9/1/2025 – 8/31/2026 Note: ADP	6	\$53.85	\$323.10
6 Win Server Standard Core ALng LSA 2L Microsoft - Part#: 9EM-00562	48	\$6.58	\$315.84

Contract Name: Adobe/Microsoft Software & Related Services  
Contract #: DIR-CPO-5237  
Coverage Term: 9/1/2025 – 8/31/2026  
Note: ADP

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7	SQL Server Standard Core ALng LSA 2L	12	\$323.82	\$3,885.84
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Microsoft - Part#: 7NQ-00302  
Contract Name: Adobe/Microsoft Software & Related Services  
Contract #: DIR-CPO-5237  
Coverage Term: 9/1/2025 – 8/31/2026  
Note: ADP

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Shipping	\$0.00
Total	\$81,381.23

#### Additional Comments

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Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject to change.

This quote has been marked as budgetary, as certain pricing may require approval from Microsoft. Please note, SHI is unable to process Purchase Orders against budgetary quotes. Kindly reach out to your SHI sales team for a Final Quote once you have determined your required counts and licenses.

Thank you for choosing SHI-GS! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address, Quote Number, and applicable Contract Number when submitting a Purchase Order. SHI Government Solutions, Inc. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3695478; DUNS# 14-724-3096

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*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*



Pricing Proposal  
Quotation #: 26479902  
Reference #: 8999903  
Created On: 8/1/2025  
Valid Until: 8/31/2025

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## TX-Midland College

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### Barbara Fennell

3600 N. Garfield, PAD 122  
Midland, Texas 79705  
UNITED STATES  
Phone: (432) 686-4250  
Fax: (432) 686-4275  
Email: bfennell@midland.edu

### Ivanov Danastor

Phone:  
Fax:  
Email: Ivanov\_Danastor@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 M365 A5 Unified Edu Sub Student Use Benefit Per User Microsoft - Part#: AAD-38405 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 9/1/2025 – 8/31/2026 Note: STU B	26000	\$0.00	\$0.00
2 O365 A1 Edu Sub Per User Microsoft - Part#: M6K-00001 Contract Name: Adobe/Microsoft Software & Related Services Contract #: DIR-CPO-5237 Coverage Term: 9/1/2025 – 8/31/2026 Note: FAC	40000	\$0.00	\$0.00
Shipping			\$0.00
Total			\$0.00

### Additional Comments

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Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject to change.

This quote has been marked as budgetary, as certain pricing may require approval from Microsoft. Please note, SHI is unable to process Purchase Orders against budgetary quotes. Kindly reach out to your SHI sales team for a Final Quote once you have determined your required counts and licenses.

Thank you for choosing SHI-GS! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. SHI Government Solutions, Inc. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3695478; DUNS# 14-724-3096

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The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.



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# Midland College

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**Purchase Request**  
**Regular Board Meeting August 19, 2025**  
**Consideration of Approval for Contract Labor**  
**Amount: \$50,000+**

## **PURCHASE RECOMMENDATION**

The administration recommends that the Board of Trustees award multiple contracts to the vendors listed below. All the vendors meet all the required specifications.

1. 1<sup>st</sup> Staffing Group USA
2. PeopleReady, Inc.
3. RedCap Staffing
4. TW Stagehands

## **BACKGROUND**

Midland College hires temporary contract labor through local staffing companies when needed. Contract labor is hired for maintenance, grounds, and clerical positions. Request for Proposals were sent out to eight vendors. Four proposals were received from vendors listed above. Awarding to all vendors will give the departments the ability to use the vendor who can provide workers with the skills needed at that time.

## **IMPACT OF THIS ACTION**

If approved, these contracts will allow the College to continue to use contract labor when they are short staffed or have additional duties that need to be accomplished.

## **BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)**

The individual contracts can range from a low dollar amount to over \$100,000 for the year. This expenditure will be funded within the budgets of the departments requiring the workers, subject to Board approval.

## **PURCHASING CONTRACT TIMELINE**

These contracts, if approved, will be from September 1, 2025 through August 31, 2027.

## **ATTACHMENTS**

RFP Evaluation  
Proposals submitted

**Midland College**  
**Contract Labor #2026-001**  
**Evaluation**

	<b>1st Staffing</b>		<b>PeopleReady</b>		<b>RedCap</b>		<b>TW Stagehands</b>	
	Pay Rate	Bill Rate	Pay Rate	Bill Rate	Pay Rate	Bill Rate	Pay Rate	Bill Rate
Description								
General Labor	17.00	24.14	14.00	21.00	15.00	20.50	20.00	Charges Per Type of Stage No Hourly
Clerical	17.00	22.44	15.00	22.50	15.00	20.00		
Other			15.00	22.50				
Background Check	Yes		Upon Request		Yes		Yes	
Response Time	1 day		4 hours or less		1 hour		1 week	

### Proposal Acknowledgment Form

The undersigned affirms that they are duly authorized to execute this Proposal, that this company, corporation, firm, partnership or individual has not prepared this Proposal in collusion with any other Proposer, and that the contents of this Proposal as to prices, terms or conditions of said Proposal have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business prior to the official opening of the Proposal.

(I) (WE) certify that this firm and no employee of this firm has given, offered to give, nor intends to give at any time any economic opportunity, future employment, gift, loan gratuity, special discount, trip, favor or service to any employee of Midland College in connection with this submitted offer.

Company Name: 1<sup>ST</sup> Staffing Group USA, Ltd.

Address: P.O. Box 12690

City: Odessa State: Tx Zip: 79768

Phone: (432) 550-4059 Fax: (432) 552-9442 Email: j.buck@staffitusa.com

Proposer (Signature): Donnie Davis

Proposer (Print Name): DONNIE DAVIS

Position with Company: Partner

Signature of Company Official Authorizing This Proposal: Donnie Davis

Company Official (Print Name): DONNIE DAVIS

Official Position: Partner

Date: 7/31/2025

**Midland College District  
Request for Proposals #2026-001 - Contract Labor**

**PRICING**

Indicate rate per hour or range of rate with a maximum rate:

	Pay rate	Bill rate
General Labor:	\$ <u>17.00</u>	\$ <u>24.14</u>
Clerical:	\$ <u>17.00</u>	\$ <u>24.14</u>
Other:	\$ _____	\$ _____

Explain: \_\_\_\_\_

Please answer the following questions:

- Are phone calls accepted on the weekends and nights to arrange for laborers? yes
- How much notice is needed for laborers? 1 day
- Are background checks conducted? yes

- State the contact information of the account representative assigned to oversee this account:

Name Jami Buck phone (432) 550-4059 e-mail jibuck@staffitusa.com

- References: List all contact information.

Commercial Ice Sherry Fox (432) 337-4379 sherryfox@imco@aol.com  
Economy Polymers James Lee (800) 231-2066 jlee@economypolymers.com  
Insulation Products Katy Graves (432) 333-4117 kgraves@insproinc.com

- Are all required forms (pages 13-20) signed and attached? yes



### Proposal Acknowledgment Form

The undersigned affirms that they are duly authorized to execute this Proposal, that this company, corporation, firm, partnership or individual has not prepared this Proposal in collusion with any other Proposer, and that the contents of this Proposal as to prices, terms or conditions of said Proposal have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business prior to the official opening of the Proposal.

(I) (WE) certify that this firm and no employee of this firm has given, offered to give, nor intends to give at any time any economic opportunity, future employment, gift, loan gratuity, special discount, trip, favor or service to any employee of Midland College in connection with this submitted offer.

Company Name: PeopleReady, Inc.

Address: 2910 La Force Blvd, Suite 100

City: Midland State: Texas Zip: 79706

Phone: 432-520-6381 Fax: \_\_\_\_\_ Email: emateo@peopleready.com

Proposer (Signature): Kasey Kraaz

Proposer (Print Name): Kasey Kraaz

Position with Company: Implementation Specialist

Signature of Company Official Authorizing This Proposal: Kasey Kraaz

Company Official (Print Name): Kasey Kraaz

Official Position: Implementation Specialist

Date: 08/04/2025

**Midland College District  
Request for Proposals #2026-001 - Contract Labor**

**PRICING**

**Indicate rate per hour or range of rate with a maximum rate:**

	Pay rate	Bill rate
General Labor:	\$14.00	\$21.00
Clerical:	\$15.00	\$22.50
Other:	\$15.00	\$22.50

Explain: Under the "other" category, we support the College by providing concession stand workers. We can provide additional rate proposals for other job duties as needed, too.

**Please answer the following questions:**

1. Are phone calls accepted on the weekends and nights to arrange for laborers? **Yes.**
2. How much notice is needed for laborers? **4 hours or less.**
3. Are background checks conducted? **Yes, we will perform background checks upon the request of our customers at time of order.**

4. State the contact information of the account representative assigned to oversee this account: Erick Mateo can be reached at 915-269-5136 or [emateo@peopleready.com](mailto:emateo@peopleready.com). The College can also contact our branch team at [1403-br@peopleready.com](mailto:1403-br@peopleready.com) for additional support, too.

5. References: List all contact information.

1. Darian Villanueva	Midland College	432-685-6896
2. Steven Garcia	Midland County (Horseshoe Arena)	432-682-1300
3. Sandra Zavala	AVIS	432-563-0910
4. Chris Puga	ASM Global	915-740-4020
5. Alex Munoz	Starlight Event Center	915-780-5076

6. Are all required forms (pages 13-20) signed and attached? **Yes. We've also included a highlight of the benefits we offer as well as our redlines to the enclosed insurance requirements.**

### Proposal Acknowledgment Form

The undersigned affirms that they are duly authorized to execute this Proposal, that this company, corporation, firm, partnership or individual has not prepared this Proposal in collusion with any other Proposer, and that the contents of this Proposal as to prices, terms or conditions of said Proposal have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business prior to the official opening of the Proposal.

(I) (WE) certify that this firm and no employee of this firm has given, offered to give, nor intends to give at any time any economic opportunity, future employment, gift, loan gratuity, special discount, trip, favor or service to any employee of Midland College in connection with this submitted offer.

Company Name: EP Employment Services LLC DBA RedCap Staffing

Address: 4411 W Illinois Ave Suite B4A

City: Midland State: TX Zip: 79703

Phone: (432) 699-2047 Fax: \_\_\_\_\_ Email: midland@redcapstaffing.com

Proposer (Signature): Jeremie Elsey

Proposer (Print Name): Jeremie Elsey

Position with Company: District Manager & Owner Operator

Signature of Company Official Authorizing This Proposal: Jeremie Elsey

Company Official (Print Name): Jeremie Elsey

Official Position: District Manager

Date: 08/01/2025

**Midland College District  
Request for Proposals #2026-001 - Contract Labor**

**PRICING**

**Indicate rate per hour or range of rate with a maximum rate:**

	Pay rate	Bill rate
General Labor:	\$ <u>\$15.00</u>	\$ <u>\$20.50</u>
Clerical:	\$ <u>\$15.00</u>	\$ <u>\$20.00</u>
Other:	\$ <u>-</u>	\$ <u>-</u>

Explain: -

\_\_\_\_\_

**Please answer the following questions:**

1. Are phone calls accepted on the weekends and nights to arrange for laborers? Yes
2. How much notice is needed for laborers? 1 Hour
3. Are background checks conducted? Yes, candidates are screened & pooled during application process
4. State the contact information of the account representative assigned to oversee this account:  
Name Brandy Williams phone # (432) 699-2047 e-mail midland@redcapstaffing.com
5. References: List all contact information.  
Leslie Mclelland - Texas Tech University (Custodial Supervisor) - (806) 834-0731 - leslie.mcclelland@ttu.edu  
Roman Reyna - Hardin Simmons University (ABM Building Value) - (325) 677-1198 - roman.reyna@abm.com  
IJ Rosenblum - Pan American Center (Dir. Of Ops - NMSU) - (575) 646-4413 - IJ.Rosenblum@oakviewgroup.com
6. Are all required forms (pages 13-20) signed and attached? ✓

### Proposal Acknowledgment Form

The undersigned affirms that they are duly authorized to execute this Proposal, that this company, corporation, firm, partnership or individual has not prepared this Proposal in collusion with any other Proposer, and that the contents of this Proposal as to prices, terms or conditions of said Proposal have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business prior to the official opening of the Proposal.

(I) (WE) certify that this firm and no employee of this firm has given, offered to give, nor intends to give at any time any economic opportunity, future employment, gift, loan gratuity, special discount, trip, favor or service to any employee of Midland College in connection with this submitted offer.

Company Name:     TW Stagehands    

Address:     1711 Doran dr    

City:     Odessa     State:     Texas     Zip:     79761    

Phone:     (432) 310-3980     Fax:                      Email:     twstagehands@gmail.com    

Proposer (Signature):     *Timothy Willis*    

Proposer (Print Name):     Timothy willis    

Position with Company:     Owner    

Signature of Company Official Authorizing This Proposal:     *Timothy Willis*    

Company Official (Print Name):     Timothy willis    

Official Position:     owner    

Date:     7/22/2025

**Midland College District  
Request for Proposals #2026-001 - Contract Labor**

## PRICING

**Indicate rate per hour or range of rate with a maximum rate:**

	Pay rate	Bill rate
General Labor:	\$ <u>\$20hr</u>	\$ _____
Clerical:	\$ _____	\$ _____
Other:	\$ _____	\$ _____

**Explain:** We build the stage for events, we do not charge hourly rates we do stage rates. For a Grand stage it's \$800 for a Graduation stage it's \$700 and for the Lecture stage it's \$500. These prices will stay the same.

**Please answer the following questions:**

1. Are phone calls accepted on the weekends and nights to arrange for laborers? Yes
2. How much notice is needed for laborers? A week
3. Are background checks conducted? Yes
4. State the contact information of the account representative assigned to oversee this account:  
Name Timothy Willis phone # (432)310-3980 e-mail twstagehands@gmail.com
5. References: List all contact information.
6. Are all required forms (pages 13-20) signed and attached?



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# Midland College

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**Purchase Request**  
**Regular Board Meeting August 19, 2025**  
**Consideration of Approval for Plumbing Services**  
**Amount: \$50,000+**

## **PURCHASE RECOMMENDATION**

The administration recommends that the Board of Trustees award a contract to JMJ Plumbing as primary vendor and TDIndustries as secondary vendor for plumbing services needed throughout the year.

## **BACKGROUND**

Midland College put out a Request for Proposals for plumbing services. Proposals were sent to six vendors. Two vendors responded to the RFP.

## **IMPACT OF THIS ACTION**

If approved, this will allow the College to continue to have plumbing issues addressed in a timely manner.

## **BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)**

\$50,000+ - This expenditure will be funded within the Facilities budget, subject to Board approval.

## **PURCHASING CONTRACT TIMELINE**

The term of the contract will be from September 1, 2025 through August 31, 2027.

## **ATTACHMENTS**

RFP Evaluation  
Proposals submitted

Midland College  
2022-002 - Plumbing Services  
Evaluation

	JMJ Plumbing			TDIndustries		
Service - Hourly Rate:	Plumber	Helper	Both	Plumber	Helper	Both
8:00 AM - 5:00 PM, M-F	145.00	72.50	217.50	115.00	115.00	230.00
After Normal Working Hours:	217.50	108.75	326.25	172.50	172.50	345.00
Holidays:	217.50	108.75	326.25	172.50	172.50	345.00
Emergency - Hourly Rate:						
8:00 AM - 5:00 PM, M-F	145.00	72.50	217.50	115.00	115.00	230.00
After Normal Working Hours:	217.50	108.75	326.25	172.50	172.50	345.00
Holidays:	145.00	108.75	253.75	172.50	172.50	345.00
Run Camera		350.00	Hour		550.00	
Septic Pumping		350.00	Hour		N/A	
Equipment Charge:						
Jackhammer					125.00	
Concrete Saw					100.00	
Chipping Hammer					75.00	
Other: Hydro Jet					208.00	
Other: Sink/Sewer Machine						
Parts mark-up (%)		20-30%			30%	
Mark-up % for subcontractors		N/A			15%	
Response normal time		20min - 1 hour			24 hours	
Response Emergency time		1/2 hour			Up to 4 hours	
Warranty		10 days/drains/1 yr plumbing			1 year	
Years in business		10.50			79	
Number of employees		11			263	

Criteria			
		JMJ Plumbing	TDIndustries
Proper submission /completeness of RFP - 5 pts		3	5
Cost - 35 pts		35	30
Capabilities to provide service - 35 pts		35	25
Years in service - 10 pts		5	10
References/Past experience with College - 15 pts		15	10
		93	80



### Proposal Acknowledgment Form

The undersigned affirms that they are duly authorized to execute this Proposal, that this company, corporation, firm, partnership or individual has not prepared this Proposal in collusion with any other Proposer, and that the contents of this Proposal as to prices, terms or conditions of said Proposal have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business prior to the official opening of the Proposal.

(I) (WE) certify that this firm and no employee of this firm has given, offered to give, nor intends to give at any time any economic opportunity, future employment, gift, loan gratuity, special discount, trip, favor or service to any employee of Midland College in connection with this submitted offer.

Company Name: JMJ Plumbing

Address: 501 S. Dallas

City: Midland State: TX Zip: 79701

Phone: 432-704-1130 Fax: \_\_\_\_\_ Email: jmjplumbingllc@hotmail.com

Proposer (Signature): Michelle Urias

Proposer (Print Name): Michelle Urias

Position with Company: owner

Signature of Company Official Authorizing This Proposal: Michelle Urias

Company Official (Print Name): Michelle Urias

Official Position: managing member

Date: 8/7/25

**Midland College**  
**Request for Proposals #2026-002 - Plumbing Services**  
**Pricing**

- |  |                  |                  |
|--|------------------|------------------|
| 1. Service - Hourly Rate:              | Plumber          | Helper           |
| 8 - 5, Monday-Thursday, 8 - 12 Friday: | \$ <u>\$145</u>  | \$ <u>72.5</u>   |
| After Normal Working Hours:            | \$ <u>217.50</u> | \$ <u>108.75</u> |
| Holidays:                              | \$ <u>217.5</u>  | \$ <u>108.75</u> |
- 
- |   |                 |                  |
|---|-----------------|------------------|
| 2. Emergency (response time) - Hourly Rate: |                 |                  |
| 8 - 5, Monday-Thursday, 8 - 12 Friday:      | \$ <u>145</u>   | \$ <u>72.5</u>   |
| After Normal Working Hours:                 | \$ <u>217.5</u> | \$ <u>108.75</u> |
| Holidays:                                   | \$ <u>145</u>   | \$ <u>108.75</u> |
- 
- |                      |                  |
|----------------------|------------------|
| 3. Run Camera        | \$ <u>350/HR</u> |
| 4. Septic Pumping    | \$ <u>350/HR</u> |
| 5. Equipment Charge: |                  |
| Jackhammer           | \$ _____         |
| Concrete Saw         | \$ _____         |
| Chipping Hammer      | \$ _____         |
| Other: _____         | \$ _____         |
| Other: _____         | \$ _____         |
- 
6. Parts mark-up from wholesale rate (%) with back-up documentation (vendor invoice): 20-30%
7. Mark-up for use of subcontractors: N/A %

**Answer the following question:**

1. Work Schedules may include nights, weekends, and or holidays. Would you be able to accommodate these hours, if required: YES
2. Normal response time when contacted by the College? YES
3. Response time when contacted by the College in emergency situation? YES
3. Years in Business: 10.5
4. Number of employees dedicated to plumbing services: 11
5. Warranty offered: 10 DAYS FOR DRAINS AND 1 YEAR FOR PLUMBING
6. Please list three references:

Name of Company	Address	Contact	Phone
<u>Winnelson Supply</u>	<u>3006 Bankhead St. B</u>	<u>Corey Hall</u>	<u>432-209-571</u>
<u>APSCO</u>	<u>1300 W Front</u>	<u>Jason Gignac</u>	<u>432-296-0736</u>
<u>Oberkamp Supply</u>	<u>10,000 Pilot Ave</u>	<u>Joe Combs</u>	<u>432-337-1345</u>

8. Are all pages 14-21 signed and attached? \_\_\_\_\_

### Proposal Acknowledgment Form

The undersigned affirms that they are duly authorized to execute this Proposal, that this company, corporation, firm, partnership or individual has not prepared this Proposal in collusion with any other Proposer, and that the contents of this Proposal as to prices, terms or conditions of said Proposal have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business prior to the official opening of the Proposal.

(I) (WE) certify that this firm and no employee of this firm has given, offered to give, nor intends to give at any time any economic opportunity, future employment, gift, loan gratuity, special discount, trip, favor or service to any employee of Midland College in connection with this submitted offer.

Company Name: TDIndustries, Inc.

Address: 1501 W Francis

City: Midland State: Texas Zip: 79701

Phone: 432-686-1106 Fax: N/A Email: angel.martinez@tdindustries.com

Proposer (Signature): *Angel Martinez*  
Angel Martinez (Aug 5, 2025 11:58:51 CDT)

Proposer (Print Name): Angel Martinez

Position with Company: Account Manager

Signature of Company Official Authorizing This Proposal: *Jeff Sherman*  
Jeff Sherman (Aug 5, 2025 16:56:46 CDT)

Company Official (Print Name): Jeff Sherman

Official Position: Senior Vice President

Date: August 5, 2025

# MIDLAND COLLEGE RFP DOCUMENTS

## Midland College Request for Proposals #2026-002 - Plumbing Services Pricing

- |  |                  |                  |
|--|------------------|------------------|
| 1. Service - Hourly Rate:              | Plumber          | Helper           |
| 8 - 5, Monday-Thursday, 8 - 12 Friday: | \$ <u>115</u>    | \$ <u>115</u>    |
| After Normal Working Hours:            | \$ <u>172.50</u> | \$ <u>172.50</u> |
| Holidays:                              | \$ <u>172.50</u> | \$ <u>172.50</u> |
- 
- |   |                  |                  |
|---|------------------|------------------|
| 2. Emergency (response time) - Hourly Rate: |                  |                  |
| 8 - 5, Monday-Thursday, 8 - 12 Friday:      | \$ <u>115</u>    | \$ <u>115</u>    |
| After Normal Working Hours:                 | \$ <u>172.50</u> | \$ <u>172.50</u> |
| Holidays:                                   | \$ <u>172.50</u> | \$ <u>172.50</u> |
- 
- |                      |               |
|----------------------|---------------|
| 3. Run Camera        | \$ <u>550</u> |
| 4. Septic Pumping    | \$ <u>N/A</u> |
| 5. Equipment Charge: |               |
| Jackhammer           | \$ <u>125</u> |
| Concrete Saw         | \$ <u>100</u> |
| Chipping Hammer      | \$ <u>75</u>  |
| Other: _____         | \$ _____      |
| Other: _____         | \$ _____      |
- 
6. Parts mark-up from wholesale rate (%) with back-up documentation (vendor invoice): 30 %
7. Mark-up for use of subcontractors: 15 %

### Answer the following question:

- Work Schedules may include nights, weekends, and or holidays. Would you be able to accommodate these hours, if required: Yes
- Normal response time when contacted by the College? Standard 24 hours
- Response time when contacted by the College in emergency situation? Up to 4 hours
- Years in Business: 79
- Number of employees dedicated to plumbing services: 263
- Warranty offered: Yes, one-year warranty covering performance and craftsmanship of all equipment installed.
- Please list three references:

Name of Company	Address	Contact	Phone
<u>Sul Ross State University</u>	<u>Hwy 90 E, Alpine, TX 79832</u>	<u>David Creek</u>	<u>(325) 433-0157</u>
<u>Texas Tech University</u>	<u>3122 Main Street, Lubbock, TX 79409</u>	<u>Ray Cooper</u>	<u>(806) 438-4105</u>
<u>Western Texas College</u>	<u>6200 College Ave, Snyder, TX 79549</u>	<u>Patricia Claxton</u>	<u>(325) 574-7607</u>

8. Are all pages 14-21 signed and attached? Yes



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# Midland College

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**Purchase Request**  
**Regular Board Meeting August 19, 2025**  
**Consideration of Approval for Office Supplies**  
**Amount: \$50,000+**

## **PURCHASE RECOMMENDATION**

The administration recommends that the Board of Trustees award multiple contracts to the vendors listed below for office supplies. All the vendors below are on state cooperatives.

1. Officewise Furniture & Supply
2. ODP Business Solutions (Office Depot)
3. Wal-Mart
4. Amazon

## **BACKGROUND**

In the past, Midland College has done cooperative price quotes to select one vendor for all our office supplies. Departments had to use this vendor unless they did not carry specific items. This process was convenient for the departments because the vendor was required to do desktop, next day delivery. This convenience had an added cost to purchasing supplies.

## **IMPACT OF THIS ACTION**

If approved, multiple vendors will allow the College to purchase office supplies at a lower cost. Departments will be able to shop the vendors to get the best price.

## **BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)**

This expenditure will be funded within the budgets of the departments purchasing the supplies, subject to Board approval.

## **PURCHASING CONTRACT TIMELINE**

These contracts, if approved, will be from September 1, 2025 through August 31, 2026.



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# Midland College

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**Purchase Request**  
**Regular Board Meeting August 19, 2025**  
**Consideration of Approval for Computers/Laptops/Printers**  
**Amount: \$50,000+**

## **PURCHASE RECOMMENDATION**

The administration recommends that the Board of Trustees award multiple contracts to the vendors listed below for computers, laptops, tablets, printers and accessories. All the vendors below are on state cooperatives.

1. Abacus Computers Inc.
2. SHI Government Solutions
3. Southern Computer Warehouse
4. CDW Government
5. Dell
6. Lenovo
7. Hewlett Packard

## **BACKGROUND**

In the past, Midland College has done cooperative price quotes to select one vendor for all our computers, laptops, printers and etc. Departments were required to use this vendor unless they did not carry specific items. The College would like the option to have a list of approved vendors in order to be able to shop for the best pricing. The technology department would get quotes within this list of vendors when the order is going to be \$50,000 or more and bring it to the board for approval.

## **IMPACT OF THIS ACTION**

If approved, multiple vendors will allow the College to purchase these technology items at the best cost.

## **BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)**

This expenditure will be funded within the technology budget, subject to Board approval.

## **PURCHASING CONTRACT TIMELINE**

These contracts, if approved, will be from September 1, 2025 through August 31, 2026.



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# Midland College

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**Purchase Request**  
**Regular Board Meeting August 19, 2025**  
**Consideration of Approval to Purchase Palo Alto Subscription**  
**Amount: \$108,976.00**

## **PURCHASE RECOMMENDATION**

The administration recommends that the Board of Trustees award a contract to Calian Corp. to purchase Palo Alto subscription renewals for the campus. This vendor is on Region 18 cooperative contract and meets all the required specifications.

## **BACKGROUND**

Midland College sends out a price quote each year for the next year's license renewal for Palo Alto subscription. A Price Quote was sent to six cooperative vendors. Quotes were received from Calian Corp. and CDW Government, Howard Technology Solutions and Carahsoft Technology.

## **IMPACT OF THIS ACTION**

If approved, this will allow the College to continue their Palo Alto subscription. Palo Alto is our campus firewall, threat prevention and URL filtering service. It protects the Midland College network from various threats and exploits.

## **BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)**

\$108,976 - This expenditure will be funded within the Information Technology budget, subject to Board approval.

## **PURCHASING CONTRACT TIMELINE**

These licenses will be for the term of August 31, 2025 through August 30, 2026.

## **ATTACHMENTS**

Quote submitted  
Evaluation spreadsheet

**Midland College**  
**Price Quote 2026-002 - Palo Alto Renewal**  
**Evaluation**

		<b>One Year Subscription</b>	<b>Calian</b>	<b>CDW</b>	<b>Howard</b>	<b>Carahsoft</b>
	<b>Part Number</b>	<b>Product Description</b>				
1	PAN-PA-5220-ADVURL-R	Subscription Advanced URL Filtering, PA-5220	14,858.00	17,418.53	15,222.00	15,859.80
2	PAN-SVC-PREM-5220-R	Premium Support Renewal, PA-5220	11,392.00	12,196.90	15,222.00	17,612.10
3	PAN-PA-5220-AWF-R	Advanced Wildfire Subscription Renewal, PA-5220	14,858.00	17,418.53	16,904.00	17,612.10
4	PAN-PA-5220-ATP-HA2-R	Advanced Threat Prevention Subscription for Device	13,380.00	15,685.50	16,904.00	11,662.20
5	PAN-PA-5220-ATP-HA2-R	Advanced Threat Prevention Subscription for Device	13,380.00	15,685.50	16,904.00	15,859.80
6	PAN-PA-5220-AWF-R	Advanced Wildfire Subscription Renewal, PA-5220	14,858.00	17,418.53	16,904.00	17,612.10
7	PAN-PA-5220-ADVURL-R	Subscription Advanced URL Filtering, PA-5220	14,858.00	17,418.53	11,815.00	17,612.10
8	PAN-SVC-PREM-5220-R	Premium Support Renewal PA-5220	11,392.00	12,196.90	11,815.00	11,662.20
			<b>108,976.00</b>	125,438.92	121,690.00	125,492.40



**Price Quote Acknowledgment Form**

The undersigned affirms that they are duly authorized to execute this Quote, that this company, corporation, firm, partnership or individual has not prepared this Quote in collusion with any other Bidder, and that the contents of this Quote as to prices, terms or conditions of said Quote have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business prior to the official opening of the Quote.

(I) (WE) certify that this firm and no employee of this firm has given, offered to give, nor intends to give at any time any economic opportunity, future employment, gift, loan gratuity, special discount, trip, favor or service to any employee of Midland College in connection with this submitted offer.

Company Name: Calian Corp.

Address: 804 W. Sam Houston Pkwy. N., Suite 420

City: Houston State: Texas Zip: 77024

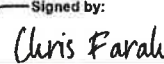
Phone: 432-561-7216 Fax: 432-561-7201 Email: cb.notley@calian.com

Bidder (Signature): 

Bidder (Print Name): C.B. Notley Jr.

Position with Company: Sales Director - WTX

Signature of Company Official Authorizing This Quote: 

Signed by:  
  
85970788F9D547A...

Chris Farah

Company Official (Print Name): \_\_\_\_\_

Official Position: VP, Sales Strategy and Operations

Date: 8/8/2025 | 10:22 AM CDT

**Midland College**  
**Price Quote #2026-002 – Palo Alto License Renewal**

**GENERAL OVERVIEW:**

Midland College is accepting competitive price quotes from vendors approved through DIR, Buyboard, Omnia, TexBuy or another cooperative contract for the purchase of Palo Alto software.

**Price Quotes Due: 5:00 p.m., Tuesday, August 12, 2025.**

**Quotes will be accepted the following ways:**

Mail or deliver to: Barbara Fennell, Director of Purchasing  
3600 N. Garfield, PAD 120  
Midland, Texas 79705  
Or Email: [bfennell@midland.edu](mailto:bfennell@midland.edu)

It is the responsibility of the vendor to forward the quote to the Purchasing Office. Quotes received after the deadline will be returned unopened. In case of mailed quotes or correspondence concerning bidding, the College will not be held responsible for incorrectly routed, lost or late mail.

**SPECIFICATIONS:**

Midland College intends to purchase Palo Alto license renewals for the term of August 31, 2025 through August 30, 2026. Vendors can give pricing on a one year renewal and optional three year renewal.

Part Number	Product Description	
1. PAN-PA-5220-ADVURL-R	Subscription Advanced URL Filtering, PA-5220 S/N 013201030639	\$ 14,858 <sup>00</sup>
2. PAN-SVC-PREM-5220-R	Premium Support Renewal, PA-5220 S/N 013201030639	\$ 11,392 <sup>00</sup>
3. PAN-PA-5220-AWF-R	Advanced Wildfire Subscription Renewal, PA-5220 S/N 013201030639	\$ 14,858 <sup>00</sup>
4. PAN-PA-5220-ATP-HA2-R	Advanced Threat Prevention Subscription for Device, PA -5220, S/N 013201030639	\$ 13,380 <sup>00</sup>
5. PAN-PA-5220-ATP-HA2-R	Advanced Threat Prevention Subscription for Device PA -5220, S/N 013201030361	\$ 13,380 <sup>00</sup>
6. PAN-PA-5220-AWF-R	Advanced Wildfire Subscription Renewal, PA-5220 S/N 013201030361	\$ 14,858 <sup>00</sup>
7. PAN-PA-5220-ADVURL-R	Subscription Advanced URL Filtering, PA-5220 S/N 013201030361	\$ 14,858 <sup>00</sup>
8. PAN-SVC-PREM-5220-R	Premium Support Renewal PA-5220 S/N 013201030361	\$ 11,392 <sup>00</sup>
Total		\$ 108,976 <sup>00</sup>

1. Indicate below the contract associated with this pricing.

DIR contract number:	_____	Omnia contract number:	_____
BuyBoard contract number:	_____	TexBuy contract number:	_____
PACE contract number:	_____	Region 18 contract number:	2025-02-000049
TIPS contract number:	_____	Choice Partners contract number:	_____
E & I contract number:	_____	Sourcewell contract number:	_____
Allied States (Region 19)	_____		

2. Are all required signature pages (10-17) attached? yes



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# Midland College

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**Purchase Request**  
**Regular Board Meeting August 19, 2025**  
**Consideration of Approval to Purchase Software Maintenance**  
**Amount: \$138,147**

## **PURCHASE RECOMMENDATION**

The administration recommends that the Board of Trustees award a contract to Calian Corp. for Smartnet Maintenance agreement for the campus through a DIR cooperative contract. This vendor meets all the required specifications.

## **BACKGROUND**

Midland College selected Calian Corp in 2017 through competitive price quote. This maintenance agreement is for all the College's Cisco equipment. The maintenance agreement with Calian Corp is through a DIR cooperative agreement. The College would like to continue this agreement through Calian Corp. They have all the information/configurations for our Cisco equipment.

## **IMPACT OF THIS ACTION**

If approved, this will allow the College to continue with maintenance agreements with no break in service.

## **BUDGET INFORMATION (INCLUDING ANY STAFFING IMPLICATIONS)**

\$138,147 - This expenditure will be funded within the Information Technology Software budget, subject to Board approval.

## **PURCHASING CONTRACT TIMELINE**

These licenses will be for the term of September 1, 2025 through August 31, 2026.

## **ATTACHMENTS**

Renewal Quote

Calian Corp.  
8180 Lakeview Center  
Odessa, TX 79765  
Phone: 432-5617200  
Fax:  
Web: calian.com/itcs



Cisco Smartnet Renewal

Cisco Smartnet Renewal

Quote #098228 v1

Prepared For:

**MIDLAND COLLEGE**  
Eric Nash  
3600 N. GARFIELD  
MIDLAND, TX 79705

P: (432) 686-4823  
E: enash@midland.edu

Ship To:

**MIDLAND COLLEGE**  
Eric Nash  
3600 N. GARFIELD  
MIDLAND, TX 79705

P: (432) 686-4823  
E: enash@midland.edu

Date Issued: **08.11.2025**

Expires: **09.11.2025**

Payment Terms: **Net 30 Days**

Rep: **CB Notley**

Email: **cb.notley@calian.com**

Phone: **432-561-7216**

Ln#	Item	Description	Price	Qty	Ext. Price
Contract# 204557353					
<b>CO-TERM to 8/31/2026</b>					
1	CON-SW-WSC312PD	<b>STD 8X5XNBD</b> FOC2638Y2GJ FOC2638Y20Y FOC2549YHWU FOC2423LBGM FOC2549YHQQ FOC2638Y2T7 FOC2423LBBD FOC2550Y06Y FOC2549YHNA FOC2549YHNC FOC2549YHPQ FOC2550Y069 FOC2638Y2YX FOC2549YHB2 FOC2711YPVT FOC2549YHM4 FOC2550Y0CC FOC2549YHMZ FOC2423LBLG FOC2549YHP1 FOC2549YHM2 FOC2423LBKU  Model# WS-C3560CX-12PD-S	\$153.00	22	\$3,366.00
2	CON-SW-C93004PE	<b>STD 8X5XNBD</b> FJC2429S08X FJC2429T0LH FJC2412T0W9 FJC2429T0LC FJC2429E0TB FJC2412S118 FJC25471BYB FJC25471BVV FJC25471BU1  Model# C9300-48P-E	\$581.00	9	\$5,229.00
3	CON-SW-WSC384TL	<b>STD 8X5XNBD</b> FCW2026C1X3  Model# WS-C3850-24T-L	\$63.00	1	\$63.00

**Calian Corp.**  
 8180 Lakeview Center  
 Odessa, TX 79765  
 Phone: 432-5617200  
 Fax:  
 Web: calian.com/itcs



**Cisco Smartnet Renewal**

Ln#	Item	Description	Price	Qty	Ext. Price
Contract# 204557353					
4	CON-SW-WSC388FE	<b>STD 8X5XNBD</b> FCW1926C0SC FOC1905U08U FCW1926C0V4 FCW1926D0XT FOC1926U0ZC FOC1926U10A FCW1926C0W2  Model# WS-C3850-48F-E	\$248.00	7	\$1,736.00
5	CON-SW-VG204XM	<b>STD 8X5XNBD</b> FCH1823S010 FCH1823S00C FCH1823R00N FCH1823R00C FCH1823S005 FCH1823S007 FCH1823R00R FCH1823S00B FCH1823R00L FCH1823R00M  Model# VG204XM	\$137.00	10	\$1,370.00
6	CON-SW-C92048PE	<b>STD 8X5XNBD</b> FJC2429S08X FJC2429T0LH FJC2412T0W9 FJC2429T0LC FJC2429E0TB FJC2412S118 JAD24160MYJ JAD2410007B JAD2433042Z JAD24330427 JAD24160N9L JAD243303ZN JAD2433041A JAD23490097 JAD23481ATN JAE24172QVN JAD23490044 JAD23481C0D JAD234900EW JAE24172QZR JAE24172Q7W JAD23481AWH JAD23481AR6 JAE241110CW JAD23481AWU JAD23481ARN JAE24172R1M JAD23481ATA  Model# C9200-48P-E	\$423.00	70	\$29,610.00

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**Cisco Smartnet Renewal**

Ln#	Item	Description	Price	Qty	Ext. Price
Contract# 204557353					
7	CON-SW-C93A048M	<b>STD 8X5XNBD</b> FCW2225L0JM FJC25451TEV FCW2225C0L9 FCW2225G0JE FOC2225U0N4 FCW2225L0JL FCW2225C0LH FCW2225G0JA FCW2224G1AZ FCW2225G0JN FCW2317L02Q FJC2323U0P9 FJC25451TN7 FCW2224G1AB FCW2225L0JS FCW2225C0LC FCW2225G0JH FOC2225U0JJ FCW2225G0JC FCW2225L0JV FJC25451TP2  Model# C9300-48UXM-A	\$780.00	19	\$14,820.00
8	CON-SW-C93024XU	<b>STD 8X5XNBD</b> FCW2213G02A FJC254411RK FJC254313BJ  Model# C9300-24UX-A	\$778.00	3	\$2,334.00
9	CON-SW-C930048N	<b>STD 8X5XNBD</b> FJC2323U0P9 FCW2317L02Q  Model# C9300-48UN-A	\$772.00	2	\$1,544.00
10	CON-SW-C93004PA	<b>STD 8X5XNBD</b> FJB2403B09Z FJC2409U0UG FJC2409U0PM FCW2412G04F FCW2412G035 FOC2412U04L FCW2412C04F FCW2412C04H FOC2412X07Z FCW2412G08M FJC25471J92 FJC25471J8V FJC254916PN FJC254917BR FJC2549173C FJC25491B5K FJC254912S7 FJC254912RV FJC254919ZL FJC254919YS FJC254919YH FJC254919XZ FJC254919XK FJC254919U9 FJC254919U0 FJC254919TK FJC254919T7	\$582.00	97	\$56,454.00

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**CALIAN**™**Confidence. Engineered.****Cisco Smartnet Renewal**

Ln#	Item	Description	Price	Qty	Ext. Price
Contract# 204557353					
		FJC25491A3W			
		FJC25491A3M			
		FJC25491A3E			
		FJC25491A37			
		FJC25491A35			
		FJC25491A31			
		FJC25491A2Y			
		FJC25491A2U			
		FJC25491A2M			
		FJC2549107M			
		FJC2549107H			
		FJC25491A4Y			
		FJC25491A43			
		FJC25491A3Y			
		FJC25491A3X			
		FJC2549107A			
		FJC25491077			
		FJC25491076			
		FJC25481J3J			
		FJC25481F0U			
		FJC2549109N			
		FJC2549109M			
		FJC2549109A			
		FJC2549108H			
		FJC2549108D			
		FJC2549108A			
		FJC254912RJ			
		FJC254912R1			
		FJC254919NC			
		FJC254919N4			
		FJC254919HB			
		FJC254912SY			
		FJC25491B8D			
		FJC25491C57			
		FJC254915BR			
		FJC254915B7			
		FJC254915B6			
		FJC254915B2			
		FJC2549159N			
		FJC2549159K			
		FJC2549158T			
		FJC2549140G			
		FJC254912XZ			
		FJC254912T5			
		FJC25481M7R			
		FJC25481LUV			
		FJC254915CD			
		FJC254915CC			
		FJC254915C1			
		FJC25471JCC			
		FJC254914DF			
		FJC25491497			
		FJC2549148K			
		FJC2549148A			
		FJC254915BW			
		FJC254914F7			
		FJC254914F4			
		FOC2550Y2S8			
		FJC254914PK			
		FJC254914KN			
		FJC254914HV			
		FJC254914FC			
		FJC254914X1			
		FJC254914S1			
		FJC25491588			
		FJC2549156C			
		FJC2549154W			



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**Cisco Smartnet Renewal**

Ln#	Item	Description	Price	Qty	Ext. Price
Contract# 204557353					
11	CON-SW-C93004UA	FJC271528V9 FJC2715289U FJC271528DT  Model# C9300-48P-A  <b>STD 8X5XNBD</b> FCW2129L0B7 FCW2128G0D2 FCW2129L0C9 FCW2128L0HG FCW2128L0HA  Model# C9300-48U-A	\$641.00	5	\$3,205.00
Subtotal:					<b>\$119,731.00</b>

Ln#	Item	Description	Price	Qty	Ext. Price
Contract# 204929820					
12	CON-SNT-ASR105GK	<b>STD 8X5XNBD</b> FXS1952Q1U5  Model# ASR1001X-2.5G-K9	\$1,425.00	1	\$1,425.00
13	CON-SNT-ASR1001X	<b>STD 8X5XNBD</b> FXS2437Q24G  Model# ASR1001-X	\$1,413.00	1	\$1,413.00
14	CON-SNT-ISR4321V	<b>STD 8X5XNBD</b> FLM254410DK  Model# ISR4321-V/K9	\$470.00	1	\$470.00
15	CON-SNT-ISR4331V	<b>STD 8X5XNBD</b> FLM255110PW FLM255110PS  Model# ISR4331-V/K9	\$608.00	2	\$1,216.00
16	CON-SNT-UCSCSC22	<b>STD 8X5XNBD</b> WZP25490WWX WMP2805012L  Model# UCSC-C220-M6S	\$459.00	2	\$918.00
17	CON-SNT-ASA5506K	<b>STD 8X5XNBD</b> JMX2030Y2YU  Model# ASA5506-K9	\$130.00	1	\$130.00
18	CON-SNT-SLASR1AM	<b>STD 8X5XNBD</b> Model# SLASR1-AES	\$921.00	2	\$1,842.00



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**Cisco Smartnet Renewal**

Ln#	Item	Description	Price	Qty	Ext. Price
Contract# 204929820					
19	CON-SNT-C9504YA4	<b>STD 8X5XNBD</b> CAT2331L4KB CAT2331L4MG CAT2330L0KP CAT2330L0LF CAT2330L0CQ  Model# C9500-48Y4C-A	\$1,546.00	5	\$7,730.00
Subtotal:					<b>\$15,144.00</b>

Ln#	Item	Description	Price	Qty	Ext. Price
Contract# 205105263					
20	CON-SNT-ISR4351V	<b>STD 8X5XNBD</b> FLM26501124 FLM26501122  Model# ISR4351-V/K9	\$1,636.00	2	\$3,272.00
<b>R18-2025-02-000049</b>					
Subtotal:					<b>\$3,272.00</b>

Quote Summary					Amount
Contract# 204557353					\$119,731.00
Contract# 204929820					\$15,144.00
Contract# 205105263					\$3,272.00
Total:					<b>\$138,147.00</b>

This Quote and all products and services purchased under this Quote by the customer listed above (the "Customer") shall be subject to the terms and conditions in Calian's Master Services Agreement (the "MSA"), which are incorporated herein by reference and can be found at <https://itcs.calian.com/itcs-msa/> . The Customer shall be referred to as "you", "your" or "Client" under the MSA. Calian will not be bound by any terms or conditions printed or referenced on any purchase order, invoice, memorandum, or other written communication supplied by the Customer unless Calian has expressly acknowledged the other terms and, thereafter, expressly and explicitly accepted such other terms in writing as superseding those found in the MSA.

**Acceptance**

**MIDLAND COLLEGE**

Signature / Name

Initials

Date

PO Number

Midland College  
Comparative Year-To-Date Operating Revenues  
July 31, 2025  
(91.67% of Year Completed)

	Fiscal Year 2023-2024			Fiscal Year 2024-2025		
Source of Funds	Total Received FY 2023-2024	Actual thru July	Percent Received	Original Budget	Actual thru July	Percent Received
State Appropriation	9,179,946	9,179,946	100.00%	9,179,946	11,512,905	125.41%
Ad Valorem Taxes	38,785,628	38,599,006	99.52%	41,634,773	42,751,494	102.68%
Tuition and Fees	12,100,067	12,100,276	100.00%	12,004,813	11,068,242	92.20%
Other Income	6,701,381	5,767,400	86.06%	4,511,775	5,402,446	119.74%
Auxiliary	1,556,269	1,460,951	93.88%	1,430,500	1,146,123	80.12%
<b>Total Unrestricted and Auxiliary</b>	<b>68,323,291</b>	<b>67,107,579</b>	<b>98.22%</b>	<b>68,761,807</b>	<b>71,881,210</b>	<b>104.54%</b>
Restricted Funds	23,613,079	14,444,211	61.17%	14,637,910	7,430,263	50.76%
<b>Total Revenue</b>	<b>91,936,370</b>	<b>81,551,790</b>	<b>88.70%</b>	<b>83,399,717</b>	<b>79,311,473</b>	<b>95.10%</b>

Midland College

Comparative Year-To-Date Operating Expenses

July 31, 2025

(91.67% of Year Completed)

	Fiscal Year 2023-2024			Fiscal Year 2024-2025		
	Total Expended FY 2023-2024	Actual thru July	Percent Expended	Original Budget	Actual thru July	Percent Expended
Instruction	20,664,706	18,382,832	88.96%	21,944,243	18,181,781	82.85%
Public Service/Extension	2,977,673	2,596,488	87.20%	4,212,858	3,689,768	87.58%
Academic Support	8,679,470	7,404,174	85.31%	7,809,408	6,455,281	82.66%
Student Services	4,483,597	3,740,549	83.43%	5,297,389	4,327,735	81.70%
Institutional Expense	9,855,406	7,810,369	79.25%	13,716,269	10,453,723	76.21%
Physical Plant	8,153,287	6,628,161	81.29%	8,921,900	9,480,293	106.26%
Auxiliary	4,361,517	4,315,014	98.93%	5,216,708	4,575,357	87.71%
Transfers	4,533,434	3,082,383	67.99%	1,643,032	1,386,566	84.39%
<b>Total Unrestricted and Auxiliary</b>	<b>63,709,090</b>	<b>53,959,970</b>	<b>84.70%</b>	<b>68,761,807</b>	<b>58,550,504</b>	<b>85.15%</b>
Restricted Funds	19,679,649	18,867,888	95.88%	14,637,910	10,393,158	71.00%
<b>Total Current Fund Expenses</b>	<b>83,388,739</b>	<b>72,827,858</b>	<b>87.34%</b>	<b>83,399,717</b>	<b>68,943,662</b>	<b>82.67%</b>

Midland College  
Comparative Year-To-Date Operating Expenses  
By Natural Expense Classification  
Unrestricted and Auxiliary Funds Only  
July 31, 2025  
(91.67% of Year Completed)

	Fiscal Year 2023-2024			Fiscal Year 2024-2025		
	Total Expended FY 2023-2024	Actual thru July	Percent Expended	Amended Budget	Actual thru July	Percent Expended
Salaries & Benefits						
Non-Faculty Salary-FT	16,209,197	14,022,230	86.51%	20,021,126	16,566,978	82.75%
Non-Faculty Salary-PT	1,208,640	1,098,290	90.87%	1,665,060	992,539	59.61%
Faculty & Lab Salaries-FT	10,899,896	9,944,227	91.23%	12,688,640	10,409,839	82.04%
Faculty & Lab Salaries-PT	3,936,474	3,538,357	89.89%	3,813,503	3,826,305	100.34%
Staff Benefits	7,855,802	7,098,656	90.36%	8,086,000	6,830,247	84.47%
Subtotal Salaries & Benefits	40,110,009	35,701,760	89.01%	46,274,329	38,625,908	83.47%
Contracted Services	4,848,854	4,313,414	88.96%	4,308,138	5,094,295	118.25%
Utilities	1,626,886	1,316,719	80.93%	1,944,400	1,429,019	73.49%
Supplies and Consumables	2,113,529	1,627,512	77.00%	1,883,550	1,455,564	77.28%
Other Operating	6,962,459	5,685,742	81.66%	9,527,723	7,906,270	82.98%
Travel & Professional Development	681,326	593,129	87.06%	788,306	549,455	69.70%
Equipment and Capital Outlay	1,565,600	587,011	37.49%	919,463	859,416	93.47%
Scholarships & Financial Aid (Unrestricted)	1,266,993	1,052,300	83.05%	1,472,866	1,244,011	84.46%
Debt Covenant and Other Transfers	4,533,434	3,082,383	67.99%	1,643,032	1,386,566	84.39%
Total Unrestricted and Auxiliary	63,709,090	53,959,970	84.70%	68,761,807	58,550,504	85.15%

				Receipts	Outstanding Pledges	Receipts Pledges & Transfers
2021-2022	2022-2023	2023-2024	2024-2025			
6,477,510	18,698,931	3,000,000	-	28,176,441	124,578	28,301,019
-	-	300,000	-	300,000		300,000
3,000,000	-	-	-	3,000,000		3,000,000
<b>9,477,510</b>	<b>18,698,931</b>	<b>800,000</b>	<b>-</b>	<b>31,476,441</b>	<b>124,578</b>	<b>31,601,019</b>
				Expenses to Date	Encumbrance / Commitments	Expenses & Commitments
1,759,702	23,988,909	1,988,051	-	27,736,662	167,481	27,904,143
245,980	-	-	-	245,980		245,980
1,436,271	506,652	79,528	-	2,022,451	-	2,022,451
32,000	199,187	24,822	-	256,009	-	256,009
118,687	121,473	132,000	-	372,160	-	372,160
-	840,218	-	-	840,218	-	840,218
-	787,684	29,331	-	817,015	-	817,015
-	-	-	-	-	50,000	50,000
-	-	-	-	-		-
<b>3,592,640</b>	<b>26,444,123</b>	<b>2,253,731</b>	<b>-</b>	<b>32,290,495</b>	<b>217,481</b>	<b>32,507,976</b>
<b>5,884,870</b>	<b>(7,745,192)</b>	<b>(1,453,731)</b>	<b>-</b>	<b>(814,054)</b>		<b>(906,957)</b>



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# Midland College

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## RECOMMENDATION

Administration recommends the Board of Trustees of Midland College consider the following as a proposed tax rate for final adoption in the regular meeting of the Board on September 16, 2025.

### **Proposed Rate**

Maintenance & Operations	\$0.077036	per \$100 valuation
Debt Service	<u>\$0.004964</u>	per \$100 valuation
Total Ad Valorem Tax Rate	\$0.082000	per \$100 valuation

## DISCUSSION

The administration recommends that the Board adopt a rate \$0.082000 per \$100 of valuation. The No-New Revenue Rate is \$0.076362 per \$100 of valuation and the Voter Approval Rate is \$0.082169 per \$100 of valuation.

## HEARING AND FINAL ADOPTION

Because the proposed rate is higher than No-New Revenue Rate, the Board is required to hold a public hearing on the rate. However, only one public hearing is required and the hearing can be held on the same day as the day of adoption. Therefore, the administration recommends that the Board conduct a public hearing prior to its regular meeting on September 16, 2025.



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# Midland College

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I certify, under penalty of perjury and the loss of funding to Midland College, that Midland College has complied with the requirements in Tex. Educ. Code § 51.3525:

[ X ] I certify, in accordance with Tex. Educ. Code § 51.3525(b)(1)(A), this institution does not, except as required by federal law, have any office, division or unit with the established purpose of:

- influencing hiring or employment practices at the institution with respect to race, sex, color, or ethnicity, other than through the use of color-blind and sex-neutral hiring processes in accordance with any applicable state and federal antidiscrimination laws;
- promoting differential treatment of or providing special benefits to individuals on the basis of race, color, or ethnicity;
- promoting policies or procedures designed or implemented in reference to race, color, or ethnicity, other than policies or procedures approved in writing by this institution's general counsel and the Texas Higher Education Coordinating Board for the sole purpose of ensuring compliance with any applicable court order or state or federal law; or
- conducting trainings, programs, or activities designed or implemented in reference to race, color, ethnicity, gender identity, or sexual orientation, other than trainings, programs, or activities developed by an attorney and approved in writing by this institution's general counsel and the Texas Higher Education Coordinating Board for the sole purpose of ensuring compliance with any applicable court order or state or federal law.

[ X ] I certify, in accordance with Tex. Educ. Code § 51.3525(b)(1)(B), this institution has not, except as required by federal law, hired or assigned an employee of the institution, or contracted with a third party to perform the duties of a diversity, equity, and inclusion office as defined in Tex. Educ. Code § 51.3525(a).

[ X ] I certify, in accordance with Tex. Educ. Code § 51.3525(b)(1)(C), this institution does not, except as required by federal law, compel, require, induce, or solicit any person to provide a diversity, equity, and inclusion statement or give preferential consideration to any person based on the provision of a diversity, equity, and inclusion statement.

[ X ] I certify, in accordance with Tex. Educ. Code § 51.3525(b)(1)(D), this institution does not, except as required by federal law, give preference on the basis of race, sex, color, ethnicity, or national origin to an applicant for employment, an employee, or a participant in any function of the institution.

[ X ] I certify, in accordance with Tex. Educ. Code § 51.3525(b)(1)(E), this institution does not, except as required by federal law, require any person, as a condition of enrolling at the institution or performing any institution function, to participate in diversity, equity, and inclusion training, which includes a training, program, or activity designed or implemented in reference to race, color, ethnicity, gender identity, or sexual orientation, unless the training meets the exception in Tex. Educ. Code § 51.3525(b)(1)(E)(ii).



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# Midland College

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[ X ] I certify, in accordance with Tex. Educ. Code § 51.3525(b)(2), that this institution has adopted policies and procedures for appropriately disciplining, including by termination, an employee or contractor of the institution who engages in conduct in violation of Tex. Educ. Code § 51.3525(b)(1)(A)-(E).

[ X ] I certify, in accordance with Tex. Educ. Code § 51.3525(e), that no state appropriations to this institution for 2023-2024 have been spent prior to submission of this certification report to the Legislature and the Texas Higher Education Coordinating Board.

[ X ] I understand the State Auditor's Office will conduct a compliance audit for this institution and if violations of Tex. Educ. Code § 51.3525 are found, this institution must cure the violation within 180 days or become ineligible to receive formula funding increases, institutional enhancements, or exceptional items during the state fiscal biennium immediately following the state fiscal biennium in which the determination is made.

[ X ] I understand all complaints regarding any violations made by this institution will be sent to the State Auditor's Office for review.

To ensure full compliance with Tex. Educ. Code § 51.3525, in the past fiscal year Midland College has conducted the following:

- Midland College has, prior to taking any action, reviewed its strategic and operational initiatives as well as memoranda of understanding and other agreements to ensure compliance with Tex. Educ. Code 51.3525.

Failure to return a certification form to the Texas Higher Education Coordinating Board by September 1, 2025, will be considered an act of non-compliance with the law and can subject the above referenced institution to all penalties allowed by law.

\_\_\_\_\_  
Dr. Damon Kennedy, President

\_\_\_\_\_  
Date

\_\_\_\_\_  
Steven C Kiser, Board Chair

\_\_\_\_\_  
Date

Date submitted to THECB: \_\_\_\_\_

Date submitted to the Legislature: \_\_\_\_\_





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# Midland College

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## ELECTRONIC SIGNATURE ACKNOWLEDGEMENT AND CONSENT FORM

I, Damon Kennedy, agree and understand that by signing the Electronic Signature Acknowledgment and Consent Form, that all electronic signatures are the legal equivalent of my manual/handwritten signature and I consent to be legally bound to this agreement. I further agree my signature on this document is as valid as if I signed the document in writing. This is to be used in conjunction with the use of the electronic signature for the submission of the SB17 Annual Certification required by 51.3525(e) that I elected to have signed electronically. Under penalty of perjury, I herewith affirm that my electronic signature was signed by myself with full knowledge and consent and am legally bound to these terms and conditions.

\_\_\_\_\_  
Dr. Damon Kennedy, President

\_\_\_\_\_  
Date

Please check one:

☒ President

☐ Board Chair



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# Midland College

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## ELECTRONIC SIGNATURE ACKNOWLEDGEMENT AND CONSENT FORM

I, Steven Kiser, agree and understand that by signing the Electronic Signature Acknowledgment and Consent Form, that all electronic signatures are the legal equivalent of my manual/handwritten signature and I consent to be legally bound to this agreement. I further agree my signature on this document is as valid as if I signed the document in writing. This is to be used in conjunction with the use of the electronic signature for the submission of the SB17 Annual Certification required by 51.3525(e) that I elected to have signed electronically. Under penalty of perjury, I herewith affirm that my electronic signature was signed by myself with full knowledge and consent and am legally bound to these terms and conditions.

\_\_\_\_\_  
Steven Kiser, Board Chair

\_\_\_\_\_  
Date

Please check one:

☐ President

☒ Board Chair



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# Midland College

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## Senate Bill 18 Certification

Midland College does not offer tenure to faculty members and thus does not have related policies and procedures regarding faculty tenure required by Texas Education Code 51.942(g) or a post-tenure review policy as required by state law (Budget Bill - Article III - Texas Higher Education Coordinating Board Section 25).

Please accept this Certification as Midland College's compliance with Senate Bill 18.

Certified by:

\_\_\_\_\_  
Dr. Damon Kennedy, President

\_\_\_\_\_  
Date

\_\_\_\_\_  
Steven C Kiser, Board Chair

\_\_\_\_\_  
Date

Date submitted to THECB: \_\_\_\_\_

Date submitted to the Legislature: \_\_\_\_\_



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# Midland College

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## ELECTRONIC SIGNATURE ACKNOWLEDGEMENT AND CONSENT FORM

I, Damon Kennedy, agree and understand that by signing the Electronic Signature Acknowledgment and Consent Form, that all electronic signatures are the legal equivalent of my manual/handwritten signature and I consent to be legally bound to this agreement. I further agree my signature on this document is as valid as if I signed the document in writing. This is to be used in conjunction with the use of the electronic signature for the submission of the SB18 Annual Certification on required by 51.942 (c-4)(g) that I elected to have signed electronically. Under penalty of perjury, I herewith affirm that my electronic signature, were signed by myself with full knowledge and consent and am legally bound to these terms and conditions.

\_\_\_\_\_  
Dr. Damon Kennedy, President

\_\_\_\_\_  
Date

Please check one:

- ☒ President  
☐ Board Chair



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# Midland College

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## ELECTRONIC SIGNATURE ACKNOWLEDGEMENT AND CONSENT FORM

I, Steven Kiser, agree and understand that by signing the Electronic Signature Acknowledgment and Consent Form, that all electronic signatures are the legal equivalent of my manual/handwritten signature and I consent to be legally bound to this agreement. I further agree my signature on this document is as valid as if I signed the document in writing. This is to be used in conjunction with the use of the electronic signature for the submission of the SB18 Annual Certification on required by 51.942 (c-4)(g) that I elected to have signed electronically. Under penalty of perjury, I herewith affirm that my electronic signature, were signed by myself with full knowledge and consent and am legally bound to these terms and conditions.

\_\_\_\_\_  
Steven Kiser, Board Chair

\_\_\_\_\_  
Date

Please check one:

- ☐ President  
☒ Board Chair



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# Midland College

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## 100-Mile Alternate Nonresident Tuition Program

### Institution Type

Indicate whether this request is being made for a parent institution, an off-campus educational site of a parent institution, or both. To be eligible for the Program, the parent institution or off-campus educational site must be located within a 100-mile radius of the boundary of Texas with another U.S. state.

- ☒ Parent Institution  
☐ Off-Campus Educational Site of a Parent Institution  
☐ Both

### Primary Physical Address of the Parent Institution

Specify the primary physical address of the parent institution submitting the request.

**Midland College**  
**3600 N Garfield**  
**Midland, TX 79705**

### Academic Years Requested

Indicate the academic year(s) during the legislative biennium for which the institution is seeking approval. Institutions must submit new requests for approval in subsequent legislative biennia to continue offering an alternate nonresident tuition rate under this program.

- ☐ AY 2025-26  
☐ AY 2026-27  
☒ Both

### Proposed Methodology

Describe the proposed methodology (or methodologies) by which the institution will determine the alternate nonresident tuition rate(s) for this program in the academic year(s) specified. If multiple methodologies are requested, specify the students to which each methodology will apply.

**Midland College will charge our out-of-district rate to students of New Mexico, who have been verified as legal residents of New Mexico.**

### Applicable States

List the U.S. state or states, of which any portion is located within a 135-mile radius of the primary physical address of the parent institution or off-campus educational site, to whose residents the institution proposes to use the alternate nonresident tuition rate under the program.

**New Mexico**



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# Midland College

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## **Best Interest Explanation**

Explain why offering an alternate nonresident tuition rate under this program would be in the best interest of the institution.

**Implementing an alternate nonresident tuition rate under this program is in the best interest of the institution as it will enhance our competitiveness, increase enrollment, and strengthen financial sustainability. A more affordable nonresident rate will attract students who might otherwise choose other institutions, generating additional tuition revenue without significant new costs by utilizing existing classroom capacity and faculty resources.**

**This initiative will also enrich the campus environment by bringing a broader range of perspectives and enhancing the educational experience for all students. Moreover, by drawing students to our community, we increase the likelihood that they will remain after graduation, contributing to the local workforce and supporting regional economic growth.**

**In a competitive higher education landscape, offering this alternate rate positions the institution as a high-value option, ensuring our ability to grow strategically, support program viability, and fulfill our mission to serve both students and the community effectively.**

## **Unreasonable Harm Explanation**

Explain why offering an alternate nonresident tuition rate under this program would not cause unreasonable harm to any other institution of higher education, as defined by Texas Education Code, §61.003.

**Offering an alternate nonresident tuition rate under this program will not cause unreasonable harm to other institutions of higher education, as defined by Texas Education Code, §61.003. The rate targets students who would not otherwise enroll in Texas institutions, focusing on unique programs, delivery formats, and geographic markets distinct to our college. Recruitment efforts are limited in scope, aligned with workforce needs, and not intended to undercut other institutions' tuition structures. This approach expands access and supports the state's higher education mission without materially diverting students or resources from peer institutions.**

Certified by:

\_\_\_\_\_  
Dr. Damon Kennedy, President

\_\_\_\_\_  
Date

\_\_\_\_\_  
Steven C Kiser, Board Chair

\_\_\_\_\_  
Date

Date submitted to THECB: \_\_\_\_\_

Date submitted to the Legislature: \_\_\_\_\_



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# Midland College

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\_\_\_\_\_  
Dr. Damon Kennedy, President

\_\_\_\_\_  
Date

Please check one:

- ☒ President  
☐ Board Chair





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# Midland College

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\_\_\_\_\_  
Steven Kiser, Board Chair

\_\_\_\_\_  
Date

Please check one:

- ☐ President  
☒ Board Chair



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# Midland College

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Office of the President

## MEMORANDUM

TO: Board of Trustees

FROM: Dr. Damon Kennedy, President

DATE: August 19, 2025

SUBJECT: New Administrative Contracts

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I recommend the Board approve the contracts for the following individuals in the positions and years shown. Notwithstanding said Board action, no contract of employment shall be or become in effect unless and until signed by the President, on behalf of the College, and by said employees and delivered to the President.

2025-2026

Karisa Danley  
Shelly Haney

Heather Lindley

Associate Vice President-Marketing  
Associate Vice President of Early Childhood and Dean of  
Education  
Associate Vice President-Institutional Planning,  
Effectiveness & Research



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# Midland College

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Office of the President

## MEMORANDUM

TO: Board of Trustees

FROM: Dr. Damon Kennedy, President

DATE: August 19, 2025

SUBJECT: New Faculty Contracts

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I recommend the Board approve the contracts for the faculty members listed below. Notwithstanding said Board action, no contract of employment shall be or become in effect unless and until signed by the President, on behalf of the College, and by said employees and delivered to the President.

Ahmed Algarhy  
Carolyn Barrier  
Maira Carrillo  
Anna "Tasha" Hoffman  
Laura Lannom  
Cedric Menchion  
Sharon Nash  
Joel Orosco  
Martin Pacheco  
Rodney Patridge  
Robby Rhodes

Henry Chair of Engineering  
Faculty-Licensed Vocational Nursing  
Faculty-Biology  
Faculty-Geology  
Faculty-Health Sciences-WRTTC  
Faculty-Economics  
Faculty-Health Science Dual Credit  
Faculty-Natural Gas Compression  
Faculty-Energy Technology-WRTTC  
Faculty-Aviation Maintenance Technology  
Faculty-Health Science Dual Credit

I recommend the Board approve the contracts for the teachers listed below. Notwithstanding said Board action, no contract of employment shall be or become in effect unless and until signed by the President, on behalf of the College, and by said employees and delivered to the President.

Maranda Hakala      Teacher-Pre-K Academy



**Midland College and Midland College Foundation Donations  
June 11, 2025 to August 11, 2025**

Tennis Facility Upgrades	\$135,100.00
Baseball Program	\$39,871.00
Golf Program	\$25,000.00
MC Alumni Association	\$7,100.00
<i>Friends of the Series</i>	\$5,325.00
Court of Honor	\$1,655.00
Student Emergency Funds	\$1,349.34
Various Programs - \$1,000 donations or less	\$785.50
<b>Grants</b>	
College and Career Connections (C3)	\$495,787.50
Legacy Scholarships & Programming	\$421,000.00
Legacy Book Scholarship Gifts & Donations	\$12,862.00
PPEF Engineering Scholarship	\$10,000.00
IME-BECAS	\$8,500.00
General Operating-Unrestricted Funds	\$7,500.00
Pre-K Academy	\$1,500.00
<b>Scholarships</b>	
Veterans & Dependents Scholarship	\$8,000.00
Captain Charles V. & Rachel Lyman Memorial Endowed Scholarship	\$7,559.54
Elizabeth & Herb Blankinship Scholarship	\$5,000.00
Carol & Jerry Pitts Endowed Scholarship	\$1,000.00
Young Professionals in Energy	\$1,000.00
Various Scholarships - \$1,000 donation or less	\$1,245.00
<b>Total Donations</b>	<b>\$1,197,139.88</b>





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# Midland College

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Office of the President

## MEMORANDUM

TO: Board of Trustees

FROM: Dr. Damon Kennedy, President

DATE: August 19, 2025

SUBJECT: Employment of Non-Contractual Full-Time Employees

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For your information, I have approved the full-time non-contractual employment of the following individuals in the positions shown.

Lorena Abalos	Police Officer
Elaine Connell	Associate Director - Student Basic Needs and Accommodations
Michelle Jones	Director - Student Support Services & Title IX Coordinator
Holly Lomax	Grant Accountant
Miranda Poage	Dean - Math & Sciences
Alicia Struck	Assistant Teacher - Pre-K Academy
Amber Valles	Coordinator - Student Activities & Intramurals
Jalen Variste	Assistant Coach - Men's Basketball
Ivy Villa	Program Coordinator - Health Sciences Continuing Education
Brooke Wofford	Assistant Teacher - Pre-K Academy
Moriah Wyche	Associate Director - Academic Engagement

For your information, I have approved the full-time non-contractual employment changes of the following individuals to the positions shown.

Ida Curiel	Associate Director - First-Generation Initiatives
Vickie Hodges	Clerk - Accounting
Khallin Poole	Career and Transfer Advisor



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# Midland College

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Office of the President

## MEMORANDUM

TO: Board of Trustees

FROM: Dr. Damon Kennedy, President

DATE: August 19, 2025

SUBJECT: Resignations & Retirements  
Full-Time Non-Contractual Employees and Contractual Employees at the End of the Contract Term

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For your information, the following resignations have been received and were approved from the following full-time employees who held the positions shown.

Joe Bontke	Faculty-Information Technology
Maci Day	Faculty-Vocational Nursing
Lazaro Diaz	Advisor-Career and Transfer
Amber Harmon	Executive Director-Early Childhood Education
Daisy Maldonado	Faculty-Associate of Arts in Teaching
Melissa Mendoza	Police Officer
Sara Saleem	Director-Legacy Scholars Program
Sylvia Salinas	Specialist-Accounts Payable
Kristina Spenser	Faculty-Vocational Nursing
Vladan Vuckovic	Faculty-Computer Programming & Analytics

For your information, the following resignation has been received and was not approved from the following full-time employee who held the position shown.

Tiffany Jackson	Lab Instructor- Cosmetology
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For your information, the following retirements have been received and were approved from the following full-time employees who held the positions shown.

Omar Belazi	Faculty-Economics
Howard Glass	Faculty-Fire Science Technology



## Upcoming Events

8/21 Thursday	New Resident Move-In	8:00 a.m.-5:00 p.m. Dorms
8/23 Saturday	Returning Resident Move-In	8:00 a.m.-5:00 p.m. Dorms
8/21-23 Thurs.-Sat.	MC Lady Chaps Volleyball Kick-Off Classic	All Day Chap Center
8/22 Friday	New Student Orientation	All Day Main Campus
8/25 Monday	First Class Day – Fall 2025	All Day All Campuses
8/30 Saturday	MC Tennis Association Junior Tournament	All Day MC Tennis Center
9/1 Monday	Labor Day Holiday-MC Closed	All Campuses
9/10 Wednesday	Veterans Coffee with Mil2Civ	7:00 a.m.-9:00 a.m. Carrasco Room
9/11 Thursday	College Night	6:00 p.m.-8:00 p.m. Chap Center
9/11-13 Thur.-Sat.	CCATT Annual Conference	Austin, TX
9/12-14 Fri-Sun	Mary Ann Casey Memorial Tennis Tournament & Permian Warrior Partnership Pickleball Tournament	9:00 a.m.-2:00 p.m. MC Tennis Center
9/16 Tuesday	MC Board Meeting	4:00 p.m. Gibson Board Room
9/18 Thursday	Cowan Performing Arts Series <i>presents</i> Justin Willman, Illusionist and Comedian	7:30 p.m.-10:00 p.m. Chap Center